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25TH DISTRICT, TEXAS

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May 12, 2020

Mr. Elon Musk
CEO
Tesla Inc.
2500 Deer Creek Rd.
Palo Alto, CA 94304

Dear Mr. Musk:

I recently read about your desire to relocate Tesla's headquarters and manufacturing from California. Among the possible sites for relocation I understand that you're considering all that Texas could offer you and your employees.

I concur with your assessment of the challenges around doing business in California, and I can assure you that your experience will be vastly different in Texas. Long before COVID-19, California did everything possible to make it hard for businesses to operate. In fact, we have been proud to welcome countless other businesses from California who saw better opportunity for growth in the Lone Star state.

Simply put – Texas is the most pro-business state in the country. We have low taxes, fewer regulations and more freedom for entrepreneurs than anywhere across the United States. As someone who's been in the auto industry and a small business owner here for over 50 years, I can testify firsthand to our entrepreneurial spirit and the limitless potential for growth. I also believe in free markets, and the Texas marketplace is the freest in our nation.

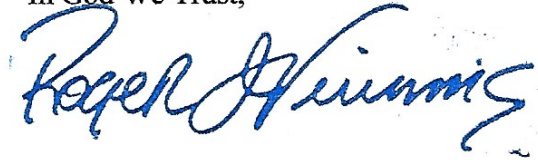
That's why I'd like to take this opportunity to formally invite you to bring Tesla to Texas. More specifically, I want to invite you and your employees to make Central Texas your future home. I am honored to represent Texas' 25th Congressional district, which brings Texans together from the Dallas-Fort Worth Metroplex all the way down through West Austin and the Texas Hill Country.

When I was the Secretary of State for Texas, I helped recruit Toyota to Texas. They have since thrived, and I have no doubt that Tesla can do the same by finding the perfect spot to call home in Central Texas. Though we may come from historically different sectors of America's automobile industry, I know that Texas is the future and is open for business to us all.

I want to show you why doing business in Texas doesn't just make dollars, it makes sense.

Mr. Musk, let's do this.

In God We Trust,

A handwritten signature in blue ink, reading "Roger Williams". The signature is fluid and cursive, with the first name "Roger" and last name "Williams" clearly distinguishable.

Roger Williams
Member of Congress